

Department of Real Estate Advisory Board Speaker Series

**“Buy it Right. It's the Only Chance You'll Get: The Right Way to Buy
an Investment Property”**

Speaker: Francis Greenburger

Time Equities, Inc.

Time/Date: 5:50– 7:05 pm, March 12, 2012

Venue: Oak Room (137 E 22nd Street, Room 203)



Francis Greenburger is the founder, chairman, chief executive officer and guiding force behind Time Equities, Inc. Established in 1966, Time Equities, Inc. has been in the real estate investment, development, asset and property management business for over 40 years. TEI currently holds in its own portfolio approximately 20 million square feet of residential, industrial, office and retail property, including approximately 4,000 multi-family apartment units. With properties in 25 states, five Canadian provinces and Germany, the TEI portfolio benefits from a diversity of property types, sizes, and markets. There are concentrations in the Northeast, Southeast, Midwest and the West Coast, and new markets are always being evaluated.

Mr. Greenburger is well known throughout the real estate industry for his ability to anticipate real estate trends and changing market conditions. TEI was a market leader in the cooperative conversion business in New York City, having converted over 100 buildings including over 10,000 units. More recently, TEI took the lead in the conversion of obsolete office buildings into residential apartments in New York's Wall Street area. Building on our expertise in new residential construction and re-positioning, TEI is currently working on or has recently completed several development projects in Downtown Brooklyn, Manhattan, Long Island, Jersey City, NJ, Seattle, Washington, and Toronto, Canada.

Mr. Greenburger also has a passion for the arts. He is the founder and principal benefactor of Omi International Arts Center, a 20 year-old not-for-profit arts colony and educational center which hosts residency programs for visual artists, writers, dancers, musicians, and architects from all over the world.

Finally, he is the Chairman of S.J. Greenburger Associates, Inc. A literary agency founded by his father over 75 years ago representing many world-renown and best selling authors including Dan Brown and Nelson Demille.

Mr. Greenburger is also a very active board member of several not-for-profit organizations: Omi International Arts Center, Inc., Lower Manhattan Cultural Council, Michael Wolk Heart Foundation, Alliance for Downtown New York, Little Red Schoolhouse/Elizabeth Irwin High School Board of Trustees, MASS MoCA, Lincoln Center – Real Estate and Construction Council, NYU Real Estate Institute Advisory Board, Sports and Arts In Schools, Lavigny Writer's Residency, Baruch Real Estate Advisory Board for the Department of Real Estate.

Mr. Greenburger graduated from Baruch College in 1973 with a degree in Political Science.