

* Students who wish to major in a program in the Zicklin School of Business must complete the following courses with an overall GPA of at least 2.25 in these courses: ACC 2101, CIS 2200, ECO 1001, ECO 1002, ENG 2100, LAW 1101, MTH 2206 (or equivalent), and STA 2000 (or equivalent). In addition, they must have completed a minimum of 45 credits overall (including the above eight courses) with an overall GPA of at least 2.25. Included in the 45 credits must be either ENG 2150 or COM 1010.

Business- 62 credits

CORE COURSES - Select specified courses from the following disciplines-Liberal Arts (62 Credits)

Tier I Preliminary Courses/ Exam (18 credits)	COM 1010 Speech Communication / *ENG 2100 Writing I / ENG 2150 Writing II Excel Proficiency / *Mathematics at the 2000 level / 1 year of Foreign Language (Check Bulletin)				
Tier II Natural Sciences (4 credits) One course must be chosen	BIO 1003	Survey of the Living World	BIO 1005	General Biology-Structure and Function - A Human Orientation	
	BIO 2010	Principles of Biology I	CHM 1000	Chemistry and the Environment	
	CHM 2003	General Chemistry I	ENV 1020	Principles of Ecology	
	ENV 1021	Environmental Conservation	PHY 1003	Concepts in Physics	
	PHY 2003	General Physics I			
Humanities (12 credits) One 3-credit course must be chosen from each of the following four areas:	Fine and Performing Arts (3 credits)	ART 1000	Introduction to Design and Visual Communication		
		ART 1011	Art History Survey I		
		ART 1012	Art History Survey II		
		MSC 1003	Music in Civilization		
		MSC 1005	Principles of Music		
		THE 1041	Introduction to the Theater Arts		
	History (3 credits)	HIS 1000	Themes in American History		
		HIS 1001	Themes in Global History to 1500 C.E.		
		HIS 1003	Themes in Global History since 1500 C.E.		
		HIS 1005	Modern American History		
		HIS 2050	Modern America, 1880-1945		
	Literature (3 credits)	ENG/LTT 2800	Great Works of Literature I		
		ENG/LTT 2850	Great Works of Literature II		
	Philosophy (3 credits)	PHI 2000	Major Issues in Philosophy		
		PHI 2010	Introduction to Logic and Moral Reasoning		
PHI 2200		Ethical Theories			
Social Sciences (16 credits)	Anthropology/Sociology (3 credits)	ANT 1001	Introduction to Anthropology		
		SOC 1005	Introduction to Sociology		
	Economics (6 credits)	*ECO 1001	Microeconomics	*ECO 1002	Macroeconomics
	Politics and Government (3 credits)	POL 1101	American Government		
		POL 2001	The United States in an Age of Globalization		
		POL 2321	Urban Government		
		POL 2332	American Political Thought		
		POL 2353	Public Policy		
PUB 1250	Public Administration in Modern Society				
Psychology (4 credits)	PSY 1001	General Psychology			
Statistics	Statistics (3 credits)	*STA 2000	Business Statistics I		
Tier III Minor	Arts and Science	9-12 credits outside of student's majors. Two must be taken at 3000 level or higher, third courses is to be 4000, 5000 or 6000 capstone course.			
Electives	Additional Liberal Arts Electives	To fulfill 62-credit liberal arts requirement			

REQUIRED BUSINESS COURSES (30 CREDITS)

Business Base

*ACC 2101	Principle of Accounting
ACC 2203	Principles of Managerial Accounting For Nonaccounting Majors
BPL 5100	Business Policy
BUS 1000	Introduction to Business
*CIS 2200	Introduction to Information Systems and Technologies
*LAW 1101	Fundamentals of Business Law
FIN 3000	Principles of Finance
MGT 3120	Fundamentals of Management
MGT 3121	Production and Operations Management
MKT 3000	Marketing Foundations

REQUIRED IN MAJOR (24 CREDITS)

Effective Fall 2005

Required Courses (12 Credits)

REA 3705	Principles of Real Estate
LAW 3301	The Law of Real Estate Transactions I
REA 3702	Real Estate Valuation and Appraisal
REF 3000	Principles of Real Estate Finance

Elective Courses (12 Credits)

At least two courses to be selected from the following list:

REA 3710	Real Estate Management
LAW 3302	The Law of Real Estate Transactions II
LAW 3303	The Law of Real Estate Finance
REA 4725	Financing Real Estate and Metropolitan Development

STA 3154/ECO 4000 Business Statistics/ Statistical Analysis for Economics and Finance

No more than 2 courses to be selected from the following list:

ACC 3000	Financial Accounting I
ACC 3202	Accounting Information Systems
CIS 3367	Microcomputer Applications for Business I
ECO 3320	Urban Economics
FIN 3610	Corporate Finance
FIN 4610	Advanced Corporate Finance
INS 3300	Property and Life Insurance
MGT 3860	Entrepreneurial Management
MGT 4480	Conflict Management Procedures
MGT 4861	Entrepreneurial and Small Business Start-Ups
MKT 3605	Consumer Behavior
MKT 4555	Internet Marketing
MKT 4900	Managing Customer Relationships
MKT 4910	Selling and Sales Management
MKT 4911	Communication Skills for Selling and Marketing
MKT 4912	Retail I-Retail Marketing
OPR 3300	Quantitative Methods of Accounting or
OPR 3450	Quantitative Decision Making for Business I or
MGT 3500	Introduction to Management Science
PAF 3550	Analytical Skills in Real Estate
REF 4100	Valuation, Market Analysis and Appraisal
REF 4200	Finance and Investments in Real Estate
REF 4300	Real Estate Capital Markets

FREE ELECTIVES (3-15 CREDITS)

All candidates for the BBA degree must complete 4 communication-intensive courses (12-15 Credits), including 1 in the major field of study. Do it yourself Checklist (Over)