



November 2004

To: MBA Students Entering in Spring 2005
From: The Office of Graduate Student Services
Re: ***FLEX-TIME MBA PROGRAM REQUIREMENTS***

The faculty of the Zicklin School of Business voted unanimously in late spring 2003 to revise the requirements for the MBA degree, effective fall 2003. The changes made to the Flex-Time MBA core and breadth requirements were pilot-tested in the Full-Time Honors MBA Program and found to be successful. Additional changes were made to courses in the major and to elective courses to add flexibility to your program. You now have the option of 1) taking a four-course major and a greater number of general electives, 2) taking a greater number of courses in the major and fewer general electives, 3) applying your “general” electives towards a second major. Overall, the number of credits for the degree increased from 54 to 57 and the number of courses from 18 to 20. Full-time students are able to complete the MBA program in two academic years and part-time students in about four years (faster if your schedule and energy permit!).

Courses in your program are outlined below (accountancy majors require additional courses to satisfy CPA requirements):

Summary:	QuickStart (self assessment)
	Preliminary courses (subject to waiver)
	Core/Breadth 33 credits (12 courses)
	Major 12 credits (4 courses)
	International elective 3 credits (1 course)
	General electives <u>9 credits (3 courses)</u>
	57 credits (20 courses)

QuickStart

Preparation in accounting fundamentals, Microsoft Excel, math and statistics is essential before beginning the MBA program. We have packaged what you need to know in these areas into a series of pre-term modules called QuickStart. Take the self-assessment tests which you can download from the New Student Web site (www.zicklin.baruch.cuny.edu/student/new) to determine if you would benefit by taking any or all of these QuickStart modules. We encourage you to take the new “Technology” module that introduces students to Baruch’s on-line systems. QuickStart was originally designed to bring students up to speed in certain areas. Watch for QuickStart programs that are being developed to *enhance* your MBA experience.

Preliminary courses**Credits**

ENG 8192	Written English for International Students	1.5
COM 8191	Spoken English for International Students	1.5

The above courses are required for students who must take the Advanced Business English (ABE) Program, or who scored below 5.0 on the Test of Written English (TWE), or who did not take the TWE. Students take either ENG 8192 or COM 8191 in their first semester, and complete both courses by the end of their second semester. Waiver exams are not available in these courses.

MTH 8001	Calculus for Applications I	3
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The above course is required for majors in accountancy, economics and finance, and can be waived based on a 3-credit undergraduate course completed with a grade of C- or better. Waiver exams are available during the academic year. Students may take MTH 2206 (Applied Calculus) in place of MTH 8001, on a space available basis, and with permission.

Note: Accountancy majors previously were required to take MTH 8007 Mathematics for Business, unless waived. MTH 8001 replaces this requirement as of spring 2005.

Core and Breadth Requirements *

ACC 9110	Financial Accounting	3
ACC 9115 **	Managerial Accounting	2
BUS 9100	The Societal and Governmental Environment of Business	3
CIS 9000	Information Systems for Managers	3
ECO 9708	Microeconomics	2
ECO 9709	Macroeconomics	2
FIN 9770	Financial Decision Making	3
MGT 9300	Management: A Behavioral Approach	
	or	
PSY 9788	Psychological Processes in Organizations	3
MGT 9700	Introduction to Operations Management	3
MKT 9703	Marketing Management	3
STA 9708	Applied Statistical Analysis for Business Decisions	3
BUS 9200	Business Policy	3

* There are no waivers of core and breadth courses. However, students who have completed 15 semester hours in a core/breadth area within the seven years prior to enrolling in the MBA program can petition the Zicklin Office of Graduate Student Services to substitute an advanced-level course in the same area for the core requirements.

**ACC 9115 is offered in January Intersession and Summer Session for continuing students.

Note: Accountancy majors will take ACC 9811 in place of ACC 9115.

Major courses or General Option (12 credits)

You may take four courses in a functional area or pursue a self-designed program through the General Option. If you wish, you can apply your general elective credits (see below) towards a

second major. For most students, this means taking an additional course (unless you are eligible to substitute a general elective for your international elective). In general, students begin taking major courses in their second year.

International elective (3 credits)

One course will be selected from the list of choices below. The international elective may be a course in the same discipline as your major. If you take a designated international elective as part of your four-course major you may replace the international elective with an additional general elective. The current international elective choices are:

CIS 9320 Globalization and Technology
ECO 9741 International Economics
FIN 9786 International Financial Markets
FIN 9788 International Corporate Finance
IBS 9760 International Business Analysis
IBS 9762 The Global Competitiveness of the U.S. Economy
IBS 9767 Foreign Markets, Cultures, and Regimes
LAW 9740 International Trade and Investment Law
MGT 9870 International Comparative Management
MKT 9764 Internet Marketing and Global Business

General electives (9 credits)

The general electives can be courses that are either outside or within your major area.

“Linked” core courses

Flex-Time MBA students are together in modules of two courses each for their first four core courses. This is an opportunity for students to get to know each other by taking two shared courses that meet back-to-back twice a week. Full-time students take an additional unlinked course in economics in their first semester. The linked courses are:

ACC 9110 *and* CIS 9000
MKT 9703 *and* STA 9708

The additional unlinked core course is:
ECO 9708 Microeconomics

Full-time students will take:
ACC 9110/CIS 9000 *and* MKT 9703/STA 9708 *and* ECO 9708

Part-time students will take:
ACC 9110/CIS 9000 *or* MKT 9703/STA 9708
You may begin with either pair of courses and complete the remaining pair in the following semester.

**BARUCH COLLEGE
ZICKLIN SCHOOL OF BUSINESS**

**TYPICAL SCHEDULE FOR A FLEX-TIME STUDENT ENROLLED PART-TIME
ENROLLED IN FALL 2003 OR LATER**

Beginning in Year 2, students may take elective or major courses as course availability, prerequisites, and scheduling permit.

YEAR	SEMESTER I *	JANUARY	SEMESTER II	SUMMER
1	ACC 9110 CIS 9000	ACC 9115**	MKT 9703 STA 9708	Selected 9000-level courses, including BUS 9100 + ACC 9115 ECO 9708 ECO 9709
2	FIN 9770 MGT 9300	ECO 9708	MGT 9700 Major Course #1	
3	Major Course #2 International Elective	ECO 9709	Major Course #3 General Elective	MTH 8001 MTH 8007
4	Major Course #4 BUS 9200		General Elective General Elective	

* Students may reverse the order of courses by taking MKT 9703 and STA 9708 in their first semester and ACC 9110 and CIS 9000 in their second semester. Students who begin with MKT 9703 and STA 9708 should consider taking ECO 9708 in January.

** Accountancy majors take ACC 9811 in place of ACC 9115.

+ BUS 9100 is also available in January.

TYPICAL SCHEDULE FOR A FLEX-TIME STUDENT ENROLLED FULL-TIME

YEAR	SEMESTER I	JANUARY	SEMESTER II	SUMMER
1	ACC 9110 CIS 9000 ECO 9708 MKT 9703 STA 9708	ACC 9115* MTH 8001**	ECO 9709 FIN 9770 MGT 9300 MGT 9700 BUS 9100	Selected 9000-level courses MTH 8001 MTH 8007
2	Major Course Major Course Major Course General Elective International Elective		BUS 9200 Major Course General Elective General Elective	

* Accountancy majors take ACC 9811 in place of ACC 9115; take MTH 8001 (MTH 8007 no longer offered).

SPRING 2005 COURSE SCHEDULE

Course	Code	Section	Day	Time
ACC 9110	1811	MW73	Mon/Wed	7:35pm - 8:50pm
CIS 9000	1812	MW6A	Mon/Wed	6:00pm - 7:15pm
<i>or</i>				
CIS 9000	0933	XZ13	Mon/Wed	4:10pm - 5:25pm
<i>To register for both courses, register first for CIS 9000.</i>				
ACC 9110	1814	TR73	Tues/Thurs	7:35pm - 8:50pm
CIS 9000	0935	TR6	Tues/Thurs	6:00pm - 7:15pm
<i>To register for both courses, register first for CIS 9000.</i>				
STA 9708	0983	MW6	Mon/Wed	6:00pm - 7:15pm
MKT 9703	0357	MW73	Mon/Wed	7:35pm - 8:50pm
STA 9708	0984	MW73	Mon/Wed	7:35pm - 8:50pm
MKT 9703	0356	MW6	Mon/Wed	6:00pm - 7:15pm
STA 9708	0985	TR73	Tues/Thurs	7:35pm - 8:50pm
MKT 9703	0354	TR6	Tues/Thurs	6:00pm - 7:15pm
STA 9708	0981	XZ24	Tues/Thurs	4:10pm - 5:25pm
MKT 9703	0355	TR73	Tues/Thurs	7:35pm - 8:50pm
ECO 9708	1519	SV2	Tues	2:05pm - 3:45pm
COM 8191	0763	TV4	Thurs	2:30pm - 3:45pm
	0764	XZ4	Thurs	4:10pm - 5:25pm
ENG 8192	1457	SU3	Wed	2:05pm - 3:20pm

ENG 8192 and COM 8191: ENG 8192 (Written English for International Students) and COM 8191 (Spoken English for International Students) are required for students who need to take the Advanced Business English program, or who scored below 5.0 on the Test of Written English (TWE), or who did not take the TWE. Students may take either course in their first semester and will complete both courses by the end of their second semester. If the above sections are closed, please go to www.Baruch.cuny.edu/registrar and click on "Schedule of Classes" to see if new sections have been added.

WAIT LISTS: If preferred sections of required courses are filled, please look for alternative sections. If you need to put your name on a waiting list, or need general assistance, please call the Office of Graduate Student Services (646-312-3140). We will help you find an appropriate schedule.