

# Department of Real Estate Advisory Board Speaker Series

## “Understanding REITs”

**Speaker: David Shulman**  
**Distinguished Visiting Professor**

**Time/Date: 10:45 a.m. – 12:00 p.m., October 14, 2015**

**Venue: Oak Room (137 E 22<sup>nd</sup> Street, 2nd Floor)**



David Shulman is a Distinguished Visiting Professor at Baruch College where he mentors students seeking front-office careers on Wall Street, a Senior Economist at the UCLA Anderson Forecast and was a Visiting Professor at the University of Wisconsin. He retired from Lehman Brothers where he was Managing Director and Head REIT analyst. From 2001-04 he was voted on the *Institutional Investor* All Star Teams including First Team in 2002. Prior to joining Lehman he was a Member at Ulysses Management LLC (1998-99).

From 1986-1997 Mr. Shulman was employed by Salomon Brothers Inc. in various capacities. He was Director of Real Estate Research from 1987-91 and Chief Equity Strategist from 1992-97. He was widely quoted in print and electronic media and he coined the terms “Goldilocks Economy” and “New Paradigm Economy.” In 1991 he was named a Managing Director and in 1990 he won the first annual Graaskamp Award for Excellence in Real Estate Research from the Pension Real Estate Association.

A graduate of Baruch College (1964), Mr. Shulman received his Ph.D. (1975) with a specialization in Finance and a M.B.A. (1966) from the UCLA Graduate School of Management.