

## Department of Real Estate Advisory Board Speaker Series

### **“Searching for Opportunity” Speaker: Francis Greenburger Time Equities, Inc**

**Time/Date: 2:30 – 3:45 pm, November 7, 2013**

**Venue: Oak Room (137 E 22<sup>nd</sup> Street, Room 203)**



Francis Greenburger is the founder, chairman, chief executive officer and guiding force behind Time Equities, Inc. Founded in 1966, Time Equities, Inc. (TEI) has been in the real estate investment, development and asset & property management business for more than 45 years. TEI currently holds in its own portfolio approximately 18.2 million square feet of residential, industrial, office and retail property – including more than 2,106 multi-family apartment units. In addition, TEI is in various stages of development and pre-development of constructing approximately 1.8 million square feet of various property types which includes at least 1,600 residential units. With properties in 23 states, five provinces, including Newfoundland, New Brunswick, Nova Scotia, Ontario, and Quebec, Canada, and in Berlin, Germany, the TEI portfolio benefits from a diversity of property types, sizes and markets. There are concentrations in the Northeast, Southwest, Midwest and West Coast, and new markets are always being evaluated.

Mr. Greenburger is well known throughout the real estate industry for his ability to anticipate real estate trends and changing market conditions. TEI was a market leader in the cooperative conversion business in New York City, having converted over 100 buildings including over 10,000 units. More recently, TEI took the lead in the conversion of obsolete office buildings into residential apartments in New York’s Wall Street area. Building on our expertise in new residential construction and re-positioning, TEI is currently working on or has recently completed several development projects in Downtown Brooklyn, Manhattan, Long Island, Jersey City, NJ, Seattle, Washington, and Toronto, Canada. Taking advantage of under-recognized opportunities has been the hallmark of the TEI strategy and a major component of its success.

Mr. Greenburger is also a very active board member of several not-for-profit organizations: Alliance for Downtown New York, Baruch Real Estate Advisory Board for the Department of Real Estate, Lavigny Writer’s Residency, Lincoln Center – Real Estate and Construction Council, Little Red Schoolhouse/Elizabeth Irwin High School Board of Trustees, Lower Manhattan Cultural Council, MASS MoCA (contemporary art museum), Michael Wolk Heart Foundation, NYU Real Estate Institute Advisory Board, Omi International Arts Center, Inc., Sports and Arts In Schools Foundation.

Mr. Greenburger graduated from Baruch College in 1974 with a degree in Public Administration. In addition to real estate and the arts, Mr. Greenburger is an avid tennis player. He resides in Manhattan with his wife Isabelle Autones and children Morgan, Noah, Julia and Claire.