

Department of Real Estate Advisory Board Speaker Series

“Public & Private Real Estate Markets”

Speaker: Glenn Rufrano

VEREIT

When: November 29, 2016

Time: 10:45am - 12:00pm

Where: Vertical Campus Rm 9-150



Mr. Rufrano assumed the role of Chief Executive Officer of VEREIT, Inc. on April 1, 2015. Since joining the organization, Mr. Rufrano reconstituted the Board of Directors, formalized the VEREIT management team and introduced a business plan to guide the Company's strategy. Under his leadership, the Company changed its name to VEREIT, moved its listing to the NYSE and implemented a company-wide business approach based on discipline, transparency and consistency. Furthermore, Mr. Rufrano has made significant progress on several initiatives including reducing debt, enhancing the portfolio and re-establishing the brand value of Cole Capital®.

Before joining VEREIT, Mr. Rufrano served as the Chairman and Chief Executive Officer of O'Connor Capital Partners, a real estate investment firm specializing in retail and multifamily residential properties. He was among the founders of O'Connor in 1983.

Prior to rejoining O'Connor in 2013, Mr. Rufrano served as President and Chief Executive Officer of Cushman & Wakefield Inc., the world's largest privately held commercial real estate services company. From January 2008 to February 2010, he was Chief Executive Officer of Centro Properties Group, an Australian public LPT, which owned 22 million square feet of retail property in Australia and 100 million square feet in the U.S. From April 2007 through January 2008, Mr. Rufrano served as Chief Executive Officer of Centro Properties Group U.S.

Until its acquisition by Centro Properties Group in April 2007, Mr. Rufrano was Chief Executive Officer of New Plan Excel Realty Trust, Inc., a New York Stock Exchange Company, as well as a member of the Company's Board of Directors. Under his leadership, New Plan was transformed into one of the nation's largest public real estate companies, focusing on the ownership and management of more than 460 community and neighborhood shopping centers encompassing approximately 68 million square feet of retail space.

Mr. Rufrano serves on the Board of Directors for Ventas, Inc., an S&P 500 company and a leading healthcare real estate investment trust. He has served as a public Director of Trizec Properties, Inc., a national office REIT; Criimi Mae Inc., a mortgage REIT; and General Growth Properties, an institutional mall REIT. He currently serves on the advisory boards at New York University's Real Estate Institute and at Baruch College. Mr. Rufrano is a trustee and a member of both the International Council of Shopping Centers and Urban Land Institute. He serves on the Board of New Alternatives for Children, a not-for-profit health and social services agency whose exclusive mission is to serve children with medical disabilities and/or chronic illnesses and their families.

Mr. Rufrano earned a Bachelor of Arts degree from Rutgers University and Master of Science in Management and Real Estate from Florida International University.