Department of Real Estate Advisory Board Speaker Series

"BROKERING DEALS IN THE NYC MARKET"

Speaker: Matthew Van Buren

CB Richard Ellis

Time/Date: 4:10 pm – 5:25 pm, February 16, 2012

Venue: Oak Room (137 E 22nd Street, Room 203)

Matthew Van Buren is the President of CBRE's New York Tri-State Region.

Prior to being elevated to his current position, Mr. Van Buren served as Executive Managing Director of CBRE's Midtown New York operation, with responsibility for CBRE's Midtown Manhattan brokerage division—which provides strategic real estate services to clients throughout the Midtown and Midtown South sections of New York City—as well as all activities relating to the firm's operations at its New York City headquarters at 200 Park Avenue. He was also a contributor to the management of new business, especially in assignments of unusual complexity or scope.

With 20 years of experience in building and leading sales organizations, Mr. Van Buren is one of the most seasoned and versatile members of the New York Tri-State Region. Mr. Van Buren spent the first eight years of his career in positions with General Electric and GlaxoSmithKline. From 1991 through 2005, he built and managed sales organizations for Wolters Kluwer and Thomson Reuters.

Mr. Van Buren is an active member of The Real Estate Board of New York and serves on the Executive Committee of the New York Section of Urban Land Institute as well as the Association for a Better New York. Mr. Van Buren is frequently quoted in Crain's New York Business, The Observer, Real Estate Weekly, Commercial Property News as well as in a number of other industry and regional publications.

EDUCATION:

University of Albany, Bachelor of Arts in Economics
University of Albany, Master of Business Administration

Baruch COLLEGE
ZICKLIN SCHOOL OF BUSINESS
CUNY