

The William Newman Department of Real Estate &
Starr Career Development Center Present:

Real Estate Career Panel and Networking

Thursday, March 17th, 2022
12:30 - 1:30 PM, Virtual

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(Moderator) Waldo Ojeda is an Assistant Professor in the William Newman Department of Real Estate at the Zicklin School of Business. His scholarship examines issues of Financial Economics, Empirical Corporate Finance, Household Finance and Banking. He has researched the effect of common ownership between banks and firms on their loan relationship, what hinders firms from adopting profitable business practices and the impact of earthquake risk on house prices. He holds a Bachelor's degree from the University of Chicago and a PhD from University of California, Berkeley.

Panelists



Adam Jacobs is a Senior Director, at New York Life Investors, where he manages a \$7 billion-dollar corporate bond portfolio across the real estate, lodging, and industrial sectors. Adam started his career on Wall Street at a boutique investment bank before moving to a global credit rating agency. Mr. Jacobs completed undergraduate and graduate degrees from the University of Florida and currently serves as an adjunct professor at NYU. Adam is proud to be the first graduate of the MS in Real Estate from the Zicklin School of Business.



Peter Musso is a Portfolio Manager at Capital One, responsible for a \$1BB portfolio of debt and equity investments in affordable housing developments and rehab projects nationwide. Mr. Musso manages construction projects through conversion and stabilization ensuring tax credit delivery to the bank. In prior roles, he worked for a developer in NYC and was a real estate broker selected as YPN's 20 under 40 in the Long Island and Queens market. Mr. Musso is an Advisory Board Member of CUNY Baruch's Newman Real Estate Institute and a graduate of Zicklin's MS in Real Estate program. He currently resides in Long Island with wife and two sons.



Shaunak Tanna has 16 years of commercial real estate experience. He is head of Basis Investment Group's structured investments team. Mr. Tanna has been involved in over \$2.5 billion in debt and equity financings on value-add, stabilized and development assets across all property types. Prior to joining Basis Investment Group in 2012, Mr. Tanna was Vice President at Terra Capital Partners responsible for deal originations, underwriting, closing and also asset management. He also worked on debt and equity placements for The Greenwich Group International, an affiliate of Terra Capital. Mr. Tanna received an MBA from CUNY's Baruch College and is a member of the Institute of Chartered Accountants of India. Mr. Tanna is a member of the Steven L. Newman Real Estate Institute's advisory board. Prior to moving to the United States in 2003, Mr. Tanna worked on residential condominium development in India.

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